# PAKISTAN SAFETY EQUIPMENTS









# **TDAP INTRODUCTION**

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

#### PRODUCT PROFILE

Pakistan, with its growing industrial base and workforce, holds immense potential as an exporter of safety equipment. Currently, a large portion of the safety equipment used in the country is imported, creating a significant gap in the domestic market. This presents an exciting opportunity for Pakistani manufacturers to capitalize on the rising demand and capture a significant share of the global market.

#### **GLOBAL MARKET:**

The global safety equipment market is expected to reach \$86.5 billion by 2027, driven by factors such as increasing awareness about occupational safety, stringent regulations, and expanding industrial activities. Key product segments within this market include:

Personal Protective Equipment (PPE) This includes items like helmets and safety gloves (plastic and rubber)

Fall Protection Equipment: This includes harnesses, lanyards, lifelines, and anchorages.

Fire Protection Equipment: This includes fire extinguishers, fire alarms, and fire suppression systems.

Industrial Safety Equipment: This includes lockout/tag out devices, machine guarding, and safety signage.

Traffic Safety Equipment: This includes cones, barricades, and reflective vests

Pakistan holds several key advantages that can propel it to the forefront of the global safety equipment export market:

**Cost-Effectiveness:** Lower labor costs offer significant price competitiveness compared to developed nations. **Raw Material Availability:** Easy access to essential resources like rubber, crucial for safety equipment manufacturing.

**Skilled Workforce:** A growing pool of skilled workers can be trained and equipped to meet international standards.

**Strategic Location:** Proximity to major markets in the Middle East, Central Asia, and Africa opens doors to lucrative export opportunities.

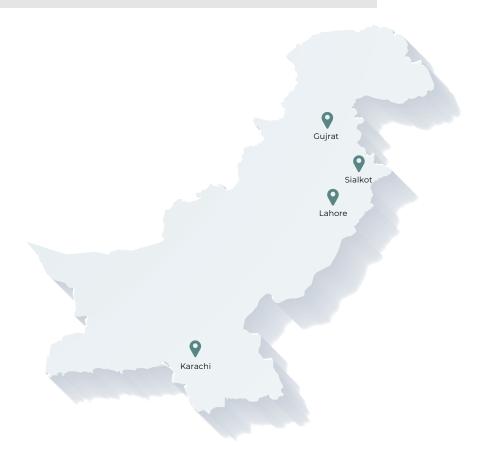
#### HS CODES OF SAFETY PRODUCTS

Code	Product label
611610	Gloves, mittens and mitts, impregnated, coated, covered or laminated with plastics or rubber only
650610	Safety headgear
650699	Headgear
853180	Electric sound or visual signaling apparatus
630720	Life jackets and life belts, of all types except textile materials
842410	Fire Extinguishers
900490	Safety Goggles



## PRODUCTION AREAS WITH MAP

IN PAKISTAN, CLUSTERS OF INDUSTRIAL SAFETY EQUIPMENT ARE PRESENT IN FOLLOWING CITIES:



# VARIETIES OF SAFETY EQUIPMENT IN PAKISTAN







Fire Sprinkler System



Protective Clothing



Walk Through Gates

#### **TESTING AND CERTIFICATION AGENCIES**



















#### **PACKAGING & STORAGE**









## TOP IMPOTING COUNTRIES FROM PAKISTAN

Importers	Exported value in 2020	Exported value in 2021	Exported value in 2022		
World	209127	247725	249036		
United States of America	64648	79775	62821		
Germany	25759	32039	35169		
Netherlands	17260	19789	18562		
United Kingdom	18009	22301	18133		
Spain	5016	6735	12488		
France	4130	5982	9906		
Belgium	7791	8897	7457		
Italy	5531	6424	7111		

Unit: US Dollar thousand Source: Trade map



# **EXPORT STATISTICS 2020-2023**

HS CODE	Description	2020	Quantity	2021	Quantity	2022	Quantity	2023
611610	Gloves, mittens , laminated with plastics and rubber	200	11,589,771	237	10,018,406	232	10,018,406	216
650610	Safety headgear	0.8	109,167	2	222,080	3.1	222,080	3.112
650699	Headgear	0.3	66,139	0.5	165,420	0.8	165,420	0.84
853180	Electric sound or visual signaling apparatus	0.2	131,036	0.12	185,399	0.17	185,976	0.19
630720	Life jackets of all material except textile material	0.3	27,986	0.13	11,545	0.17	11,590	0.16
842410	Fire Extinguishers	0.012	42	0.005	46	0.018	55	0.0108
900490	Safety Goggles	0.0013	19,987	0.003	28,942	0.002	31,320	0.0037
902000	Breathing appliances and gas masks.	0.034	4,693	0.031	4,121	0.009	1,169	0.042

Unit: US Dollar thousand Source: PRAL

#### M/S. RASHEED AHMED & SONS

Plot # 433, Sector 7/A, Korangi Industrial Area, Behind National Refinery, Karachi.

#### M/s. Danish Trading Corporation,

110-A, Malik Colony Saddar Bazzar, Sialkot Cantt.

#### M/s. Nizam Sons (Pvt) Ltd.

Harrar, Wazirabad Road, Sialkot

#### M/s. Hundal Group.

Noul More, Wazirabad Road, Sialkot.

#### M/s. Vital (Pvt) Ltd.

Plot No. 433, 1st Floor, Office No. 1, Korangi Industrial Area, Karachi

#### M/s. Alif International

Plot # 433, Sector 7/A, Korangi Industrial Area, Behind National Refinery, Karachi.

#### M/s. Fine Grip Import Export

Plot No. 548, Sector 7/A, Korangi Industrial Area, Karachi.

#### M/s. Sunny Industries (Pvt) Ltd

4-KM, Pasrur Road, Sialkot.

# M/s. Hartmann International Trading

Hashim Pura, Daska Road, Sialkot

#### M/s. F.S.Candino Industries,

Hashim Pura, Daska Road, Sialkot

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- (+92)52-3557622/3241322
- info@sunnygroup.com.pk
- (+92)52-3561841
- (+92)52-3561030-3551951

#### TOP EXPORTER COMPANIES OF SAFETY EQUIPMENTS IN PAKISTAN

#### M/S. SAFETY CARE

1/885-A, Pak Pura, Jail Road, Near PSO Petrol Pump Sialkot.

#### M/S. SWISSPO SPORTS (MFG) CO (PVT) LTD,

110-A, Malik Colony Saddar Bazzar, Sialkot Cantt.

#### M/S. PRO SAFETY GEAR

Fateh Garh Road, Haji Pura Sialkot.

#### M/S. AMBASSADOR SPORTS.

Mujahid Road, Sialkot

#### M/S. LEATHER ENGINEER CO.

Mohallah Machine Wala, Chitti Sheikhan Sialkot.

# M/S. JMS TRADEWELL INTERNATIONAL (PVT) LTD

Plot # 433, Sector 7/A, Korangi Industrial Area, Behind National Refinery, Karachi.

#### M/S. SAFETY SKILLS

Building No. 246-S, Model Town, Ugoki, Sialkot.

#### M/S. HISTRO LEATHER CO.

Bonkan Street, Pakkah Garah, Sialkot.

#### M/S. VIPA INDUSTRIES

40-A, Model Town, Ugoki Sialkot

# M/S. KUMAIL ENTERPRISES (PVT) LTD

Hussaini Road, Abbas Chowk, Muzaffar Pur, Sialkot

# HASEEN HABIB TRADING PVT. LTD.

Hussaini Road, Abbas Chowk, Muzaffar Pur, Sialkot

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