



PAKISTAN SEAFOOD



**TRADE DEVELOPMENT AUTHORITY
OF PAKISTAN**





TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes

contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.



PRODUCT PROFILE

رَبَّكُمْ الَّذِي يُزْجِي لَكُمْ الْفَلَكَ فِي الْبَحْرِ لِنَتَّبِعُوا مِنْ فَضْلِهِ إِنَّهُ كَانَ بِكُمْ رَحِيمًا

It is your Lord Who steers the ships for you through the sea, so that you may seek His bounty. Surely He is ever Merciful to you.

Fisheries sector plays significant role in the economy and food security of the country and it reduces pressure on demand for mutton, beef, and poultry. It is also considered to be an important source of livelihood for the coastal inhabitants. Apart from marine fisheries, inland fisheries (based in rivers, lakes, dams, etc.) are also a very important activity throughout the country. Fisheries share in GDP although very little, but it adds substantially to the national income through export earnings.

During FY2022 (July-March), total fish production recorded at 696.0 thousand MT (marine: 468 thousand MT and inland: 228 thousand MT) witnessing an increase of 0.8 percent over same period of last year's fish production of 690.6 thousand MT (marine: 465.2 thousand MT and inland: 225.4 thousand MT).

During FY2022 (July-March), a total of 116.514 thousand MT of fish and fishery preparation amounting US\$ 310 million were exported. Pakistan's major buyers are China, Thailand, Malaysia, Middle East, Sri Lanka, and Japan. Several initiatives are being taken by federal and provincial fisheries departments which include, inter alia, strengthening of extension services, introduction of new fishing methodologies, development of value-added products, enhancement of per capita consumption of fish, up gradation of socio-economic conditions of the fishermen community and a review of Deep-Sea Fishing Policy of 2018. Since resumption of exports to the EU countries different consignments of fish, cuttlefish and shrimps have been sent by 02 companies to the EU, after 100 percent laboratory analysis at EU borders. For further enhancement of seafood export to EU countries, six more processing plants are in pipeline and their cases for approval are under process with EU authorities.



Top 10 destination of Seafood Exports for HS Code 03

HS CODE: 03 Fish and crustaceans, molluscs and other aquatic invertebrates

HS CODE: 03		Exported Value (in millions) USD		
		2019	2020	2021
1.	China	135.807	134.053	161.216
2.	Thailand	161.588	81.145	90.043
3.	UAE	33.277	40.158	28.573
4.	Malaysia	15.287	14.109	19.444
5.	Vietnam	42.378	9.02	13.049
6.	Japan	15.006	14.715	12.476
7.	Saudi Arabia	5.618	6.746	12.352
8.	Korea, Republic of	13.73	13.833	11.35
9.	Kuwait	11.092	10.755	10.952
10.	Qatar	6.066	9.831	9.565



Top 04 destination of Seafood Export for HS Code 1604

HS Code: 1604 Prepared or preserved fish; caviar and caviar substitutes prepared from fish eggs

HS CODE: 04		Exported Value (in millions) USD		
		2019	2020	2021
1.	Hong Kong, China	0.463	0.189	0.227
2.	Vietnam	0.018	0	0.004
3.	China	0.065	0.065	0.003
4.	South Africa	0	0	0.002

Top 05 destination of Seafood Export for HS Code 1605

HS Code: 1605 Crustaceans, molluscs and other aquatic invertebrates, prepared or preserved (excluding smoked)

HS Code: 1604		Exported Value (in millions) \$		
		2019	2020	2021
1.	USA	2,753	1,539	8,778
2.	Thailand	15	456	7,928
3.	Indonesia	0	683	1,525
4.	UAE	16	167	1,406
5.	China	8	276	1,334

Total Exports

Total Value Exported (in millions) \$			
	2019	2020	2021
HS Code 03	475	374	399
HS Code 1604	0.828	0.329	0.235
HS Code 1605	3	3	23
Total	479	377	422

Source: Trademap

Fish and Fish Preparations	
Year	Export Value (Million Rupees)
2018-19	60,400.60
2019-20	64,118.20
2020-21	66,040.20

Source: PBS

PACKAGING & STORAGE



PAKISTAN'S TOP EXPORTERS

S. No.	Name and complete address of the company	Contact persons details i.e. Designation, Email, Address, Phone Number	Sector	Specialization/ Sub sector	Area
1	M/s. Qadri Noori, C-13TOC-17, KPT Boat Building Yard, Fish Harbour, West Wharf, Karachi	Mr. Manzar Alam, Cell: 0301-8266030 Email: info@qadrinoori.com	Agro Food	Fish	Karachi
2	M/s. Son of the Sea B-1 Fish Harbour, West Wharf, Karachi	Mr. Feroz Ali Gaba Cell: 0321-2132323 Email: gabaferozali@gmail.com	Agro Food	Fish	Karachi
3	M/s. Seagreen A-2 Fish Harbour, West Wharf, Karachi	Mr. Abrar Ahmed Cell: 0300-8232541 Email: seagreen@cyber.net.pk	Agro Food	Fish	Karachi
4	M/s. Mukhi Noordin Plot no. 29, 30, 31, Korangi Fish Harbour. Chasma Got, Karachi	Mr. Zulfikar Noordin Cell: 0333-2150832 Email: mnsgold786@hotmail.com	Agro Food	Fish	Karachi
5	M/s. Maritime Fisheries, C-1. C-2, Fish Harbour, West Wharf, Karachi	Mr. Bachoo Dewan Cell: 0321-2448551 Email: info@maritimefisheries.com.pk	Agro Food	Fish	Karachi
6	M/s. A.G Fisheries, B-5 Fish Harbour, West Wharf, Karachi.	Mr. Hyder Ali Cell: 0345-2329130 Email: agfish70@gmail.com	Agro Food	Fish	Karachi
7	M/s. Akhlaq Enterprises F-2 Fish Harbour, West Wharf, Karachi	Mr. Syed Akhlaq Hussain Cell: 0321-3763750 Email: alsamak@cyber.net.pk	Agro Food	Fish	Karachi
8	M/s. Kanpa International Sales D-3, D-4, Fish Harbour, West Wharf, Karachi	Mr. Pyar Ali Kanji Email: kanpa@cyber.net.pk Cell: 0301-8263013	Agro Food	Fish	Karachi
9	M/s. Arsala Seafoods B-2, B-4, Fish Harbour, West Wharf, Karachi	Mr. Haji Arsala Khan Niazi Cell: 0331-2660965 Email: zafar@arsalaseafoods.com	Agro Food	Fish	Karachi
10	M/s Maritime Sea Foods, J-4, Fish Harbour, West Wharf, Karachi	Mr. Shahid Rathore Cell: 0321-2448550 Email: s.yaqoob@live.com	Agro Food	Fish	Karachi



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